



Wednesday 23rd July 2008

**DAILY COMPANY NOTE — HBOS** See page 2 for full details

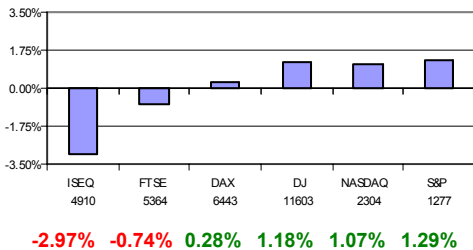
**Daily Market Comment**

**Yesterday's Summary :** Irish shares lost some momentum yesterday, as a series of US heavyweights, including American Express, reported worse than expected earnings. The ISEQ closed down 2.97% at 4,910.05. The financials finished lower as Wachovia's disappointing second quarter earnings dampened investor sentiment. AIB lost 8.1% to €8.05, Bank of Ireland shed 4.5% to €5.67, while Anglo Irish Bank fell 1.6% to €5.86. With oil trading as low as \$126 per barrel, Ryanair and Aer Lingus gained 1.3% to €3.15 and 7.1% to €1.50 respectively.

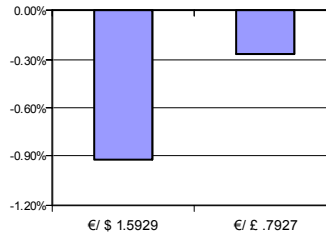
**Overnight News:** Japan's Nikkei 225 Stock Average finished up 1% at 13,312.93, after U.S. equities rebounded overnight while a weaker yen bolstered interest in exporters. In China, the benchmark Shanghai Composite Index closed down 0.29% at 2,837.85, in a further consolidation after recent gains. The Australian S&P/ASX 200 index closed 99.7 points higher at 5,105.3.

**Breaking News :** Vodafone have announced a surprise £1bn share buyback programme stating that the share price fall yesterday left the stock undervalued. Vodafone shares fell nearly 14% on Tuesday after the group said its full year revenue would be at the bottom end of their previously issued guidance. Daily Mail & General trust has said that despite an accelerated decline in advertising, its overall third quarter performance has been good with revenue growth of 5%. Fitch ratings has affirmed Bank of Ireland's ratings at long term Issuer Default 'AA' with stable outlook. The rating agency said that despite uncertainty over the intensity and likely duration of the economic slowdown in BOI's key markets, of the UK and Ireland, Fitch believes the overall balance of BOI's portfolio leaves it relatively well placed to cope with stress in the markets.

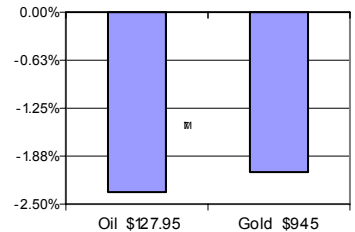
**Equity Indices change on day**



**Currency daily % change**



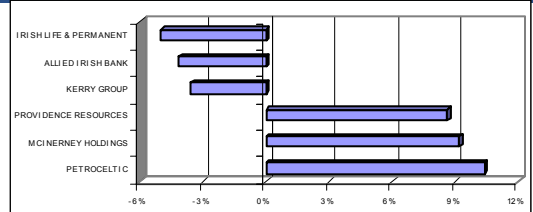
**Oil/Gold daily % change**



**News**

- “Elan reports 22% rise in patients taking Tysabri”-(The Irish Times)
- “Vodafone’s average revenue slips back”-(The Irish Times)
- “Apple issues current quarter profit alert”-(The Irish Times)
- “Caterpillar races to 34% profit”-(Irish independent)
- “Wachovia chief shows Steely determination t cut costs”-(Irish Independent)

**ISEQ Performers/Losers 22/07/08**



**Market Themes and Movers**

**Strong open this morning:** The US market rallied in the latter part of yesterday's session, after European markets had closed. This has led to a strong opening from European equities with the ISEQ currently up 4.3%. Wachovia released results before the US market open on Tuesday which were significantly worse than expected. The market initially reacted negatively but took comfort from managements assurances that they would not need to raise additional capital. Looking ahead, GlaxoSmithKline is due to report its second quarter earnings at midday today, the market will be looking for a strategy update from new CEO Andrew Witty. AT&T, McDonalds and Amazon all report today. AT&T report before the market opens and will be closely watched following disappointment from Vodafone yesterday. Expectations are high from McDonalds as price sensitive US consumers are expected to increase its sales.



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# HBOS

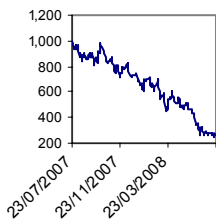
**Oliver Gilvarry**
**BUY**
**Target**
**400p**
**Current**
**291p**
**FTSE**
**Bank**
**Company Profile**

The Group's principal activity is providing banking and other financial services in the United Kingdom and overseas. The Group has five divisions, Retail, Corporate, Insurance & Investment, International and Treasury & Asset Management. Retail includes customer bank accounts, consumer credit and advances.

**Fundamental view :** The saga that was HBOS rights issue has ended. The sequel will focus on the "Stick" or stock the underwriter has to buy, which is 62.18% of the rights issue. This will translate into an overhang of at least 17.8% of the post rights shares. For HBOS, they have raised their £4bn in funding and achieved their aim of rebuilding the balance sheet, using that metric the rights issue has been a success and the £90m paid to the underwriters was money well spent. The bank is now one of the best capitalised banks in Europe with a core tier 1 ratio of between 6 & 7%. It also has the ability to raise more capital through disposals of part of the international division, specifically Australia or Ireland. The possibility of the sale of the Irish operation is remote due to lack of buyers, but Bankwest in Australia would generate interest from a number of players.

Looking forward, loan growth in HBOS will be significantly lower than in previous years as management have stated they want to de-lever the balance and any loan growth will be through deposit growth, implying loan growth of low single digit in 2009. EPS will be lower than in previous years due to the pressures from increased funding costs and the increased level of impairments the bank will face due to the slowing UK economy.

**Next catalyst:** The next up-date from HBOS will be on the 31st of July with the release of the half year results. As with many banks, HBOS guidance on earnings has been limited so far and most valuations of banks I based on tangible NBV (tNBV). Currently HBOS is trading at 0.7x tNBV, which is pricing in a large amount of bad news into the share price. HBOS has 20% of the UK mortgage market, which is seen as a negative due to the slowdown in the UK economy and it is true the bank will see increased bad debts due to the housing market and from defaults in consumer credit, but the bank has a strong position within the UK market and has shored up its balance sheet placing it in a strong position once the overhang of stock is solved. How long the overhang will remain will be dependant on what loss the underwriters wish to take on the their share of the stock. Some commentators in the market believe this overhang will be released into the market over the next number of weeks as the underwriters will be using capital against their holding and in this market that is a limited commodity for any bank. Therefore, I am valuing the company using 1x 2008 estimated tNBV due to the risk from increased impairments from the UK loan book and any further write downs on monoline exposures.

**Statistics**
**Price Performance**


As stated in our previous note on the 13th of June, risks do exist with HBOS going forward, the overhang will depress the price and any investment should be undertaken once the overhang is released into the market over the next few weeks. Once that is complete, the focus should move to the strong balance sheet and the ability of company to raise more capital if required through disposal of foreign assets.

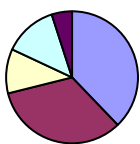
**Chart view: HBOS**

Key Support: 221

Primary Resistance: 364

Secondary Resistance: 527

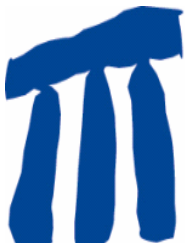
Stock still dominated by long term downtrend. However, recent high volume levels indicate a trend reversal is possible. A break of 300 would suggest significant upside potential.

**Revenue by Division**


- Corporate 38%
- Retail 34%
- Insurance & Investments 11%
- International 13%
- Treasury & Asset Mgt. 5%

Major Shareholders	%	Peer Group Multiples.			
		Company name	P/E 08	P/E 09	EPS Growth 08-09
AllianceBertstein LP	8.62%	<b>HBOS</b>	5.4	5.4	0.00%
Legal & General Invnt. Mgt.	3.61%	Barclays	6.5	5.8	12.00%
M&G Invnt. Mgt.	1.99%	RBS	5.1	4.9	5.00%
Barclays Global Investors	1.54%	Lloyds	6.5	5.9	8.82%
Standard Life Investments	1.53%				
Shares Outstanding	5428.95m				

Share Data		Financial Data	2007	2008e	2009e
Current Price (£)	291.00	PBT (£m)	5,474	4,082	4,276
Mkt Cap (£m)	10,572	EPS (p)	106	56	56
Reuters	HBOS .L	P/E(x)	2.74	5.20	5.20
Bloomberg	HBOS LN	DPS (p)	49	21	22
Sector	Bank	Div Yield	6.73%	7.15%	7.56%
CEO	Andy Homby				
CFO	Mike Ellis				
Website	www.hbosplc.com				


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